



January 20, 2015

Daniel Burgess, Chair
Christina Halfpenny, Designated Chair
Massachusetts Energy Efficiency Advisory Council
100 Cambridge Street
Boston, MA 02114

Re: Three-Year Energy Efficiency Plans

Dear Chair Burgess, Chair Halfpenny, and Council Members:

Over 120 energy efficiency companies have signed this letter to make one simple request: as you develop the efficiency plans for 2016 – 2018, please maintain the robust energy savings goals and budgets that have enabled our companies to flourish and create jobs.

Since the passage of the Green Communities Act with its mandate to capture all cost-effective energy efficiency, Massachusetts has achieved impressive energy and environmental savings. The programs implemented from 2010 through 2013 are producing annual savings of over 3,400 gigawatt-hours of electricity, 77 million therms of natural gas, and 2 million tons of greenhouse gas emissions. The savings have been so great that ACEEE has named Massachusetts the number one state for energy efficiency for four straight years.

While these energy and environmental benefits have been enormous, they have been matched by the economic development benefits. The efficiency programs are an engine for economic growth. They have enabled existing companies to grow, new companies to enter the market, and have created thousands of jobs. The programs have made our industry bigger, stronger, and better.

As you plan for the future, we urge you to maintain this course. Consistency and stability are keys to business and job growth for our industry. This is true for both large firms and small, for both young firms seeking outside investment and established companies considering new hires or the purchase of additional equipment. When the future is bright and clear, we can make the financial commitments needed to grow our companies and put more people to work. Please keep us on the path you've set.

Sincerely yours,

Geoff Chapin, CEO
Next Step Living
Boston, MA

Rick Taglienti, Owner
Rogers Insulation
Framingham, MA

Timothy Blanchard, Partner
TNT Energy, LLC
Raynham, MA

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