



May 28, 2015

Judith Judson, Chair
Massachusetts Energy Efficiency Advisory Council
100 Cambridge Street
Boston, MA 02114

Re: Draft Three-Year Energy Efficiency Plans

Dear Chair Judson and Council Members:

Over 125 energy efficiency companies have signed this letter to urge the Energy Efficiency Advisory Council (EEAC) to maintain the Commonwealth's strong commitment to energy efficiency. For our industry, there is nothing more important than stability in energy efficiency programming. Stability enables firms to raise money and invest – in equipment, in jobs, and in the development of new products and services. Stability helps our companies to grow, putting Massachusetts residents to work and providing ever-better services to Massachusetts energy users.

The Massachusetts Program Administrators (PAs) have recognized the need for stability and embraced it in their draft Three-Year Plan. As the PAs note on page 29 of the plan:

The PA programs have broadened the ability of market actors to participate in energy efficiency programming. Partners have been able to grow businesses and continue to invest in growth based on the confidence that they, and their customers, have in the energy efficiency regime. The continued strength and growth of this energy efficiency industry is reliant on consistency in programming and a stable budget, and this Plan provides the necessary predictability and stability.

Within the framework of a stable efficiency commitment, the efficiency industry encourages the EEAC to support opportunities for innovation. Stability has made Massachusetts number one in energy efficiency; stability plus innovation will keep us there. The draft Three-Year Plan identifies numerous areas where PAs intend to foster innovation and to use the program delivery framework to provide enhanced services and capture additional benefits. The energy efficiency industry looks forward to working with the PAs to develop the next generation of energy efficiency products and services.

Sincerely yours,

Ron Gillooly, Program Director
Leidos
Stow, MA

Geoff Chapin, CEO
Next Step Living
Boston, MA

Bradley Steele, President
Energy Federation, Inc.
Westborough, MA

Steve Cowell, CEO
Conservation Services Group
Westborough, MA

John Majercak, President
Center for EcoTechnology
Pittsfield, MA

Marisa Uchin, Director
Opower
Arlington, VA

Robert Kacmarcik, NE Region Sylvania Danvers, MA	Michael Lemoi, President Energy Source Providence, RI	Mark Lantz, Principal Cozy Home Performance Easthampton, MA
Timothy Blanchard, Partner TNT Energy LLC Raynham, MA	Jim Staley, COO National Resource Management Canton, MA	Paul Schmidt, President SDL Home Improvement Contractors Hatfield, MA
Paul Michaud, VP Sales Rexel Energy Solutions Taunton, MA	John Rizzo, CEO ADI Energy Smithfield, RI	Tom Rossmassler, Pres & CEO Energia, LLC Holyoke, MA
David Gershaw, President RemPhos Technologies Danvers, MA	Brian Fenochietti, PM AECOM Boston, MA	Robert Hunter, Manager Precision Remodeling Holyoke, MA
Dennis Pasqualino, Mng Ptnr AA Arden Attleboro, MA	Sean Fuller, VP, Business Dev Bluestone Energy Services Norwell, MA	Jay Boland, Owner Home Energy Solutions Huntington, MA
Michael Daigneault, VP Ameresco Framingham, MA	Mark Bowen, Vice President Franklin Energy Services Columbus, NJ	Adin Maynard, Owner HIS & HERS Energy Efficiency Northampton, MA
Chip Goudreau, Director, Energy Guardian Energy Mgmt Solutions Marlborough, MA	Mike Mernick, Senior VP ICF International Fairfax, VA	Eric Wheeler, Home Energy Dept Yankee Home Improvement Northampton, MA
Vincent McLaughlin, Partner McLaughlin Weatherization Reading, MA	Patrick McEachern, Owner McEachern Insulation Braintree, MA	John Demerski, Manager Valley Home Improvement Florence, MA
Steven Zimmer, Sales Omnilite Burlington, MA	Wendy Simmons, President Prism Energy Services Quincy, MA	Wesley Couture, Chief Executive American Installations South Hadley, MA
John Godek, Vice President Reflex Lighting Group Boston, MA	Rick Taglienti, Partner Rogers Insulation Specialists Framingham, MA	Lynn Benander, CEO Co-op Power Hatfield, MA
Michael Kaplan, Vice President Retroficiency Boston, MA	Nicolette Fondl, Acct Manager Schneider Electric Andover, MA	Ion Isaacson, Auditor Energy Company Springfield, MA
Randy Pinkofsky, President The Yanow Companies Brockton, MA	Clay Crow, Public Relations Beyond Green Construction Easthampton, MA	Jefferey Bradshaw, Owner JASM Enterprises Springfield, MA

Joseph Carry, President Decumanus Green Design/Build, Inc Lenox, MA	Jeffrey Nowell, Project Manager Mallard Energy Systems Boxborough, MA	Bob Meehan, Retrofit Account Jones Boys Insulation Georgetown, MA
Bryan Hobbs, Owner Bryan Hobbs Remodeling Greenfield, MA	Ron Mallard, President Muirfield Mechanical Services Boxborough, MA	Robert de Sousa, Manager New England Home Performance Kings Lowell, MA
Joseph George, Owner J.P. George & Son Greenfield, MA	Stephan MacPhee, President RBS Consulting Group Boxborough, MA	Michael Carbonneau, President Carbonneau Insulation Tewksbury, MA
James Ellis, President Ideal Home Improvement Gill, MA	Dan Cook, President Conservation Solutions Corporation Acton, MA	Salvy DiCarlo, President Unified Mechanical Wakefield, MA
Micahel Bellabarba, Outside Sales Needham Electric Supply Fitchburg, MA	Bob Olsen, President Bruin Corporation of Framingham Ashland, MA	Ian Rex, Principal The Energy Hound Beverly, MA
Joseph D'Ambrosio, President IMEC, Inc. Ayer, MA	Al Pellegrini, President Advanced Energy Services Hopedale, MA	Kurt Gauthier, Owner/Operator Gauthier Insulation Ipswich, MA
Thomas Gamble, President TAG Heating & Cooling Ayer, MA	Steven Pfeiffer, Owner Energy Plus Hudson, MA	Raisa Delacruz Air-tight Weatherization Middleton, MA
Paul Mallet, President Northern Energy Services Northborough, MA	Evan Huddy, System Engineer Ingersoll Rand Marlborough, MA	Eric Palm, Manager Atlantic Weatherization Salem, MA
Robert Abady, Owner insulation Retro Fit Systems Princeton, MA	John Livermore, Mrkting & Outr Boston Solar Woburn, MA	Thomas Dromgoole, President T D Insulation Dedham, MA
Paul Shaw, Director of BD Scales Industrial Technologies Shrewsbury, MA	Max Veggeberg, CEO HomeWorks Energy Woburn, MA	Richard D. Edwards Jr., Pres / CEO RENOVA Lighting Systems Mansfield, MA
Josh Dada, Owner Energy Protectors inc Spencer, MA	Romain Strecker, Mnging Partner The Boston Solar Company Woburn, MA	Martin Orio, President NE Geothermal Professional Association Medfield, MA
Shawn Gillette, Manager Fontaine Enterprises Sturbridge, MA	Peter LeBlanc, Co-Owner Polar Bear Insulation Co. Andover, MA	Tom Cahill, Owner TC Building Inc Medfield, MA

Richard Frehill, Owner Frehill Insulation Co. Norwell, MA	Helen Martin, Managing Member Efficient Buildings Bridgewater, MA	Michael McCarthy, Owner McCarthy Construction West Dennis, MA
David Dayton, Chairman Clean Energy Solutions Boston, MA	Christopher Graham, CEO Graham Built Corp East Bridgewater, MA	Richard Tupper, Owner Tupper Construction West Yarmouth, MA
Jamal Ibrahim, Business Develop Green Bean Energy Boston, MA	Glenn Hall, General Manager Insul-Pro Abington, MA	Robert Brierley, President Calyx Retrofit LLC Attleboro, MA
Amos Monteiro, Owner The Green Bean Boston, MA	Jim Killion, Dir. Product Int Plimoth Bay Controls Plymouth, MA	Dennis Pasqualino, Mnging Prtnr New England Weatherization Attleboro, MA
Joseph Wood, Owner Boston Standard Company Dorchester, MA	Jeffrey Rhodin, Owner Sustainable Energy Analytics Lexington, MA	Bill Crowley, Owner Quick-Sling Taunton, MA
George Wattendorf, President EAI East Boston, MA	Carolyn Johnston, Owner Energy Tech Solutions Waltham, MA	Todd Langlois, CEA Electrical Wholesalers Fall River, MA
Scott Gosse, Treasurer Metro Insulation, Inc. Boston, MA	Dave Prell, President Caddis Carpentry, Inc. Newton, MA	Karen Langevin, Insulate 2 Save Fall River, MA
Matthew Wolfe, Principal Madera Energy Cambridge, MA	Jonathan Abe, General Manager Blacksmith Solar Boston, MA	Timothy Cabral, President Alternative Weatherization Fall River, MA
Brian Hickey, Owner Healthy Homes Energy Revere, MA	Rick Nortz, Manager Mitsubishi Electric Southborough, MA	Charles Delisle, President Energy Doctor Fall River, MA
Kyle Martin, President Building Science & Construction Braintree, MA	Conor McInerney, President ConserVision Energy Sandwich, MA	Elwell Perry, President JM of New Bedford Co. New Bedford, MA
Sean Callahan, Director of Sales Able Restoration Brockton, MA	Francis Sheehan, Principal Frontier Energy Solutions Harwich, MA	Brian Olsen, President Bruin Corporation of Attleboro North Attleboro, MA
Timothy Dubuc, President Climate Concepts Bridgewater, MA	Niall Hopkins, President Hopkins Energy Corp South Yarmouth, MA	Joseph Reilly, President RetroFit Insulation Seekonk, MA

Andre Soares, Project Manager
Rebello Construction
Swansea, MA

John Coppinger, Owner
Retro Tec Insulation Plc
Woonsocket, RI

Margaret Tryon, Program Admin
Lantern Energy
Norwich, CT

Jay Dorsey, President
Jim Dorsey & Son
Taunton, MA

Edward Beauchemin, President
Energy Geeks
North Smithfield, RI

Nicholas Meister, Owner
Potential Energy
Southington, CT

Douglas Leavens, President
Installed Measures
Coventry, RI

jon Schippiani, Owner
Buidling Efficiencies
Nashua, NH

Harold Sims, President
Practical Energy Partners
National Harbor, DC

James Moon, CEO
Moonworks
Woonsocket, RI

John Hall, Business Dev. Mg
P&H Electric
Plaistow, NH

Dennis Chicoine, President
New England Insulation Co.
Woonsocket, RI

John Perrier, Owner
New England Green Homes
Stafford, CT